

**DIocese of the South****EARNINGS ANALYSIS****REVENUE**

	10 YR Total	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
<b>Tithes</b>											
First Quarter	\$ 869,977	\$ 141,424	\$ 125,266	\$113,616	\$ 92,361	\$ 82,512	\$ 90,915	\$ 63,166	\$ 54,844	\$ 58,252	\$ 47,621
Second Quarter	1,069,067	156,735	134,563	128,459	142,672	171,222	80,847	72,660	62,380	58,971	60,558
Third Quarter	941,091	157,320	135,201	122,778	100,910	93,348	92,430	65,459	69,079	53,223	51,342
Fourth Quarter	1,336,957	191,089	161,759	187,209	157,944	175,604	140,136	97,315	88,807	79,549	57,546
Subtotal	\$4,217,092	\$ 646,568	\$ 556,789	\$552,062	\$493,887	\$522,686	\$404,328	\$298,600	\$275,110	\$249,995	\$217,068
OCA Assessments	\$1,326,887	\$ 12,117	\$ -	\$157,236	\$208,047	\$195,539	\$195,818	\$155,894	\$143,147	\$138,340	\$120,749
Nonoperating Revenue	\$ 126,155	\$ 1,800	\$ 7	\$ 12,053	\$(22,895)	\$ 35,624	\$ 39,828	\$ 21,208	\$ 19,482	\$ 36,703	\$(17,656)
Total Revenue	<u>\$5,670,133</u>	<u>\$ 660,485</u>	<u>\$ 556,796</u>	<u>\$721,351</u>	<u>\$679,039</u>	<u>\$753,849</u>	<u>\$639,974</u>	<u>\$475,702</u>	<u>\$437,739</u>	<u>\$425,037</u>	<u>\$320,161</u>
<b>EXPENSES</b>											
Diocesan Administration	\$2,255,632	\$ 215,916	\$ 202,637	\$243,031	\$322,159	\$261,157	\$230,093	\$219,096	\$193,555	\$181,866	\$186,123
Missions & Parish Development	1,153,115	207,190	189,702	163,372	191,765	73,182	77,849	64,164	67,341	58,525	60,025
Orthodox Church in America	2,191,601	283,112	254,416	253,671	252,526	242,636	237,721	182,458	179,640	177,795	127,625
Total Expenses	<u>\$5,600,348</u>	<u>\$ 706,218</u>	<u>\$ 646,755</u>	<u>\$660,074</u>	<u>\$766,450</u>	<u>\$576,975</u>	<u>\$545,663</u>	<u>\$465,718</u>	<u>\$440,537</u>	<u>\$418,186</u>	<u>\$373,773</u>
Net Income	<u>\$ 69,785</u>	<u>\$ (45,733)</u>	<u>\$ (89,959)</u>	<u>\$ 61,277</u>	<u>\$(87,411)</u>	<u>\$176,874</u>	<u>\$ 94,311</u>	<u>\$ 9,984</u>	<u>\$( 2,798)</u>	<u>\$ 6,851</u>	<u>\$(53,612)</u>

**REVENUES COMPOSITION**

Tithes	74.37%	97.89%	100.00%	76.53%	72.73%	69.34%	63.18%	62.77%	62.85%	58.82%	67.80%
OCA Assessments	23.40%	1.83%	0.00%	21.80%	30.64%	25.94%	30.60%	32.77%	32.70%	32.55%	37.72%
Nonoperating Income	2.22%	0.27%	0.00%	1.67%	-3.37%	4.73%	6.22%	4.46%	4.45%	8.64%	-5.51%
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

**REVENUE UTILIZATION**

Diocesan Administration	39.78%	32.69%	36.39%	33.69%	47.44%	34.64%	35.95%	46.06%	44.22%	42.79%	58.13%
Missions & Parish Development	20.34%	31.37%	34.07%	22.65%	28.24%	9.71%	12.16%	13.49%	15.38%	13.77%	18.75%
Orthodox Church in America	38.65%	42.86%	45.69%	35.17%	37.19%	32.19%	37.15%	38.36%	41.04%	41.83%	39.86%
Net Income	1.23%	-6.92%	-16.16%	8.49%	-12.87%	23.46%	14.74%	2.10%	-0.64%	1.61%	-16.75%
Total Distribution	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

**ANNUAL PERCENTAGE INCREASES****REVENUE**

Tithes	NA	16.12%	0.86%	11.78%	-5.51%	29.27%	35.41%	8.54%	10.05%	15.17%	4.44%
OCA Assessments	NA	0.00%	-100.00%	-24.42%	6.40%	-0.14%	25.61%	8.90%	3.48%	14.57%	32.85%
Nonoperating Revenue	NA	0.00%	-99.94%	-152.65%	-164.27%	-10.56%	87.80%	8.86%	-46.92%	-307.88%	494.28%
Total Revenue	NA	18.6%	-22.8%	6.23%	-9.92%	17.79%	34.53%	8.67%	2.99%	32.76%	8%

**EXPENSES**

Diocesan Administration	NA	6.55%	-16.62%	-24.56%	23.36%	13.50%	5.02%	13.20%	6.43%	-2.29%	19.37%
Missions & Parish Development	NA	9.22%	16.12%	-14.81%	162.04%	-6.00%	21.33%	-4.72%	15.06%	-2.50%	17.06%
Orthodox Church in America	NA	11.28%	0.29%	0.45%	4.08%	2.07%	30.29%	1.57%	1.04%	39.31%	7.39%
Total Expenses	NA	27.05%	-0.21%	-38.91%	189.47%	9.57%	56.64%	10.05%	22.53%	34.52%	43.82%

**IMPACT OF OCA ASSESSMENTS ON EARNINGS**

OCA Assessments Collected	\$ 1,326,887	\$ 12,117	\$ -	\$157,236	\$208,047	\$195,539	\$195,818	\$155,894	\$143,147	\$138,340	\$120,749
OCA Assessments Paid	2,172,520	283,112	254,416	252,105	250,060	241,920	234,260	178,925	177,290	175,440	124,992
Net Cost	<u>\$ (845,633)</u>	<u>\$(270,995)</u>	<u>\$(254,416)</u>	<u>\$(94,869)</u>	<u>\$(42,013)</u>	<u>\$(46,381)</u>	<u>\$(38,442)</u>	<u>\$(23,031)</u>	<u>\$(34,143)</u>	<u>\$(37,100)</u>	<u>\$(4,243)</u>